

Broker Resume  
James Hood  
RE/MAX Elite  
(513) 826-1924  
Jim@HomesOfPrestige.com  
www.HomesOfPrestige.com

Experience:

- Licensed agent since February 14, 1997
- Company broker for RE/MAX Elite since 04/26/2004
- Licensed broker in Ohio and Kentucky

Brokerages:

- Started as new agent with Sibcy Cline 1997 - 2002.
- Moved up to RE/MAX 2002 to present

Repeat clients and referred clients in 2015:

- **79%** of total business.

**Sells 4.9 times the number of homes compared to the average Cincinnati real estate agent.**

Personal Team:

- Buyer's agent
- Office administrator

Advanced Designations:

- C.R.S. - Council of Residential Specialists
- A.B.R. - Accredited Buyer's Representative (New Construction Emphasis)
- C.D.P.E. - Certified Distressed Property Specialist
- I.R.E.S. - International Real Estate Specialist

Short Sale Agent For:

- 5/3rd
- Chase
- Wells Fargo
- US Bank

A Market Pricing Research Agent For:

- ISGN
- Old Republic
- Valuation Vision

Member of multiple marketing research groups. Purpose of the groups include: leveraging video for listings, SEO results for listings, photography and use of social media.

Award Recognitions From:

- Cincinnati Area Board of Realtors, Circle of Excellence
- RE/MAX of Southern Ohio, Presidents Club and 100% Club
- RE/MAX International, Hall of Fame recipient
- Southern Ohio Association of Realtors, Elite Club
- Sibcy Cline, Sales Vice President, Top Club
- Five Star Professional, award based on client reviews

## Client Testimonials

*To Whom It May Concern:*

*Whether you are buying or looking to sell your own home, we would highly recommend Jim Hood.*

*He is professional, dependable, honest and has a down-home familiarity about him. I doubt he has ever met a stranger.*

*Jim sold our home five days after putting the sign in our yard. We were very pleased with the service he provided us.*

*Sincerely,*

George and Jennifer Wahl

*Dear Friend:*

*Our house had been on the market for quite a while (about 2 years) when Jim became our Realtor. We had used two other Real Estate companies before with no success. Jim tackled the job of selling our house with high energy, enthusiasm, and a very positive attitude. He gave us honest feedback on things we needed to change about our house to help it sell. He helped us to understand the competition in our area and how we should deal with it.*

*The best thing about Jim is his enthusiasm and his true concern about the individual. We always felt that he was truly on "our side" – looking out for our interests. We have moved 10 times in 22 years of marriage. We have dealt with quite a few Realtors. Jim, by far, is the best we've had. If we move again in the future, he will be our Realtor.*

*Sincerely, Dale & Kathy Kadle*

(Jim helped Dale and Kathy sell and buy 4 homes and helped their mother and daughter sell and buy their homes.)

Dear Friends and Neighbors:

This is our official "goodbye." The closing on our home on Bluecrest is over and we have boxed everything up and it is on its way to our new home. We have mixed feelings, but we are looking forward to getting rooted in our new neighborhood. We can only hope that our new neighbors will be as good as you have been.

We wanted to share with you the great experience we recently had in getting our home sold. There are always points of concern and challenges in selling and buying a home and we had our share of them, but our Realtor and friend, Jim Hood, helped smooth the way.

As you know, our home had been on the market for quite a while through other agents. We had showings, but nothing ever resulted in getting our home sold. After the other agents failed, we talked with Jim. He strove to be a super servant in all he did. He listened closely to our needs and patterned all he did to fit those needs. He kept us informed and always kept our options open to us. We knew what was going on in the market and how that impacted the sale of our home.

We recommend Jim, not just as our Realtor, but as our friend. If you ever have a Real Estate need, just give him a call and let him know that we sent you. It isn't often that you find someone who has worked for you that you feel comfortable referring as a friend, but we feel we can do that with Jim. Enclosed you will find his card.

We will miss our neighborhood and all of you! Thank you for all the great memories!

Sincerely,

A handwritten signature in black ink that reads "David + Carol Brown". The signature is written in a cursive, flowing style with a plus sign between the names.

David and Carol Brown

*To whom it may concern:*

*We listed our house with another realtor. While our house was for sale, we found the house we wanted and decided to purchase. To do this, we got a blanket mortgage hoping to sell quickly. The realtor did bring two offers but we were unable to accept either due to conditions placed on the offers by the potential buyers. Our house was on the market for approximately 18 months without an acceptable offer.*

*My son introduced us to Jim Hood. Working with Jim was a pleasure. He kept us informed after a showing. He made constructive suggestions on preparing the house. Jim was never too busy to return calls, and offered to help us in many ways. Our house was sold within the contract limit. My husband and I are happy to recommend Jim Hood.*

*A previous client,*

Mr. & Mrs. John Rains

*Jim canvassed our neighborhood asking if anyone knew of folks looking for a house in the area. Communication was excellent as he kept us informed each step of the process. He was a very effective Real Estate agent.*

Jim & Vivian Settles

*Jim – We just wanted to thank you for EVERYTHING you did to sell our home. You made it a pleasurable and pleasant experience (even when it was challenging). We would and will definitely recommend you to family and friends. THANK YOU!!!*

Geoff and Becky Fisher

*Jim kept us informed and updated as to what was going on each week until he closed our deal. Since our house sold within 3 days and our closing lasted less than 1 hour, I feel like nothing could be added to enhance the service we received.*

Jim and Norma Walden